



# ABF CONSULTING GROUP

STATEMENT OF CAPACITY

EMPOWER YOUR DBE CONTRACTORS

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# GET TO KNOW ABF CONSULTING GROUP

ABF is the leading provider of financial capacity building for DBEs, SBEs, WBEs and SDVOSBs. From training to loan packaging and on to placement, we help businesses build capacity to fulfill government contracts, resulting in more resilient communities.



## WE HELP ANSWER QUESTIONS LIKE:

- ② How much debt should my business take on?
- ② What are the available financial options for expanding equipment and capacity?
- ② In my given circumstance, what are the best options to finance operations and capital expenditures?
- ② What steps can I take to become more “loan application ready” to capture the best rates?

# WHERE WE ARE NOW

ABF Consulting Group, LLC works directly with Sub Contractors nationwide to assist them with the financing process by assessing their current situation and strategically making adjustments to their financial plan. This enables us to assess and implement recommendations. We provide our expertise to each firm by helping them to navigate the often complicated and often intimidating lending process to achieve the firms desired financial objectives.

In addition to training, we have facilitated over \$175 million in business loans to small and medium sized businesses (SMBs) across a broad variety of industries. Our team has trained business owners and led the charge for SBEs working to fulfill contracts on major development projects like the A line train which supports travelers on their journey from downtown Denver to the Denver International Airport.

## COMPANY DATA:

D-U-N-S number: 065655559

NAICS Codes

522310, Loan Brokerage

522292, Real Estate Credit Lending

522294, Financing Secondary Market

525990, Other Financial Vehicles

541611, Business Consulting

522220, Equipment Leasing

## OUR CORE COMPETENCIES:

One of the biggest pain points for governmental agencies is hiring DBEs that are incapable of completing the work described in their successful bid. These jobs are often lost at the point the contractor requires supplies, fails to meet payroll, or is unable to acquire the equipment necessary to complete the work. ABF empowers DBEs by detailing the necessary requirements to access funds, become bonded, acquire technology, manage working capital, and evaluate spend to successfully and profitably complete on time and on budget.

## OUR FIVE STEP PROCESS:



TEACH THE FINANCIAL REQUIREMENTS FOR FINANCING



RANK BUSINESSES BASED ON READINESS



DEVELOP PLANS OF ACTION FOR EACH BUSINESS TO PROGRESS



SOURCE CAPITAL



COACH AND FOLLOW UP

## OUR PREVIOUS CLIENTS:



DALLAS  
FORT WORTH  
INTERNATIONAL  
AIRPORT



# THE ABF DIFFERENCE

While many DBE development programs offer excellence in program training, few go beyond that to deliver results.

The FinCap program is structured differently.

We follow a detailed process that moves businesses from initial training, to 1:1 customized coaching, and then through a direct, actionable plan to improve credit and source funding.

The result is a network of businesses that are truly ready to participate in the bidding process and construction industry.

## TRAINING

## FUNDING

## GROWTH

FinCap supports this training and financial guidance through direct loan placement for financial needs, such as, mobilization, working capital, equipment and other cash flow needs. The DBEs that are targeted for the program are those that are interested in bidding or working on city, state and/or federal contracts nationwide.

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